



First Quarter 2016 Earnings Presentation

April 28, 2016

Forward-Looking Statement

Any “forward-looking” statements, within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, contained herein, including, but not limited to, those relating to the Company’s business, financial condition or future results, involve risks and uncertainties, including, but not limited to, risks and uncertainties with respect to: the Company’s leverage; liabilities imposed by the Company’s debt instruments; market demand; competitive factors; supply constraints; material and energy costs; risks and uncertainties associated with intangible assets, including goodwill or other intangible asset impairment charges; technology factors; litigation; government and regulatory actions; the Company’s accounting policies; future trends; general economic and currency conditions; various conditions specific to the Company’s business and industry; the Company’s ability to identify attractive acquisition candidates, successfully integrate acquired operations or realize the intended benefits of such acquisitions; the Company’s ability to attain the Financial Improvement Plan targeted savings and free cash flow amounts; future prospects of the Company; and other risks that are detailed in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2015. These risks and uncertainties may cause actual results to differ materially from those indicated by the forward-looking statements. All forward-looking statements made herein are based on information currently available, and the Company assumes no obligation to update any forward-looking statements.

Non-GAAP Financial Measures

In this presentation, certain non-GAAP financial measures may be used. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measure may be found at the end of this presentation or in the earnings releases available on the Company’s website. Additional information is available at www.trimascorp.com under the “Investors” section.

- Opening Remarks
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- Appendix

- First quarter sales of approximately \$203 million – external headwinds continued
 - Organic initiatives and acquisition growth were more than offset by the impact of lower oil prices, lower aerospace distributor sales and unfavorable currency exchange
 - Sequential sales improvement in three out of four segments
- Achieved Q1 EPS⁽¹⁾ of \$0.27 – top of previously provided guidance range
- Margin improvement in Packaging and Engineered Components offset by declines in Aerospace and Energy, as compared to first quarter 2015
- Aerospace experienced short-term production and acquisition integration costs and inefficiencies
- Completed majority of the cost actions related to the \$22 million Financial Improvement Plan – helped mitigate impact of continued top-line pressure

Overall earnings in quarter as expected; encouraged by results in three out of four segments, as well as reduced corporate costs.

(1) Defined as diluted earnings per share from continuing operations, excluding "Special Items." "Special Items" are provided in the Appendix.

Headwinds

- Macroeconomic conditions
 - Low industrial activity levels
 - Interest rate environment
- Low oil and commodity prices
 - Drilling and well completion activity
 - Capex deferrals and reductions
 - Resin and specialty steel prices
- Inventory reductions at distributors
 - Large aerospace distributors
 - Overall supply chain reductions
- Strength of U.S. dollar
 - Translation and transaction impacts
 - Exports in Engineered Components
 - Imports more competitive

Tailwinds

- Commercial aircraft build rates and backlog – expect slight increase in 2016, with greater growth in 2017
- Asia still growing, albeit at lower rates
 - Uncertainty around China
- Consumer spend remains solid – outpacing economic conditions

No significant change – focused on execution to mitigate headwinds.

- Packaging
 - Build out global marketing and sales force to align with end markets and customers
 - Add lower-cost capacity to support global customers and growth
 - Accelerate new product development with technology center in Asia
- Aerospace
 - Improve throughput and production efficiencies to increase sales and margins
 - Achieve growth and cost synergies from acquisitions, including integration of new machined components facility
- Energy
 - Hired Marc Roberts to lead business and drive improved performance
 - Leverage benefits of business restructuring and capitalize on end market opportunities
- Engineered Components
 - Expand long-term cylinder capacity to capitalize on North American market position
 - Continue to “right size” the oil field engine and compressor business to reflect current market demand

Initiatives remain consistent to achieve profitable growth and increased margins – balancing short and long-term objectives.



Financial Highlights

First Quarter Summary



Unaudited, excluding Special Items⁽¹⁾

(Dollars in millions, except per share amounts)

<i>(from continuing operations)</i>	Q1 2016	Q1 2015	Variance
Revenue	\$202.9	\$224.1	-9.5%
Operating profit	\$21.8	\$25.5	-14.3%
Operating profit margin	10.8%	11.4%	-60 bps
Income	\$12.4	\$13.8	-10.5%
Diluted EPS	\$0.27	\$0.31	-12.9%
Free Cash Flow⁽²⁾	(\$5.9)	(\$1.8)	n/m
Total debt	\$437.9	\$663.8	-34.0%

- Q1 sales declined 9.5% as compared to Q1 2015 – weakness in the oil-related and industrial end markets, and unfavorable currency exchange more than offset organic initiatives and the results of a recent acquisition
- Q1 operating profit dollars and margin percentage decreased as the impact of reduced sales and the related lower fixed cost absorption more than offset the positive impact of the Financial Improvement Plan, reductions in corporate expense and productivity initiatives
- Income and diluted EPS both decreased due to lower operating profit
- Total debt decreased as compared to Q1 2015 – used the cash distribution from Horizon Global in conjunction with the spin-off of the Cequent businesses to reduce outstanding borrowings

Achieved EPS as planned, despite external top-line pressures and Aerospace inefficiencies.

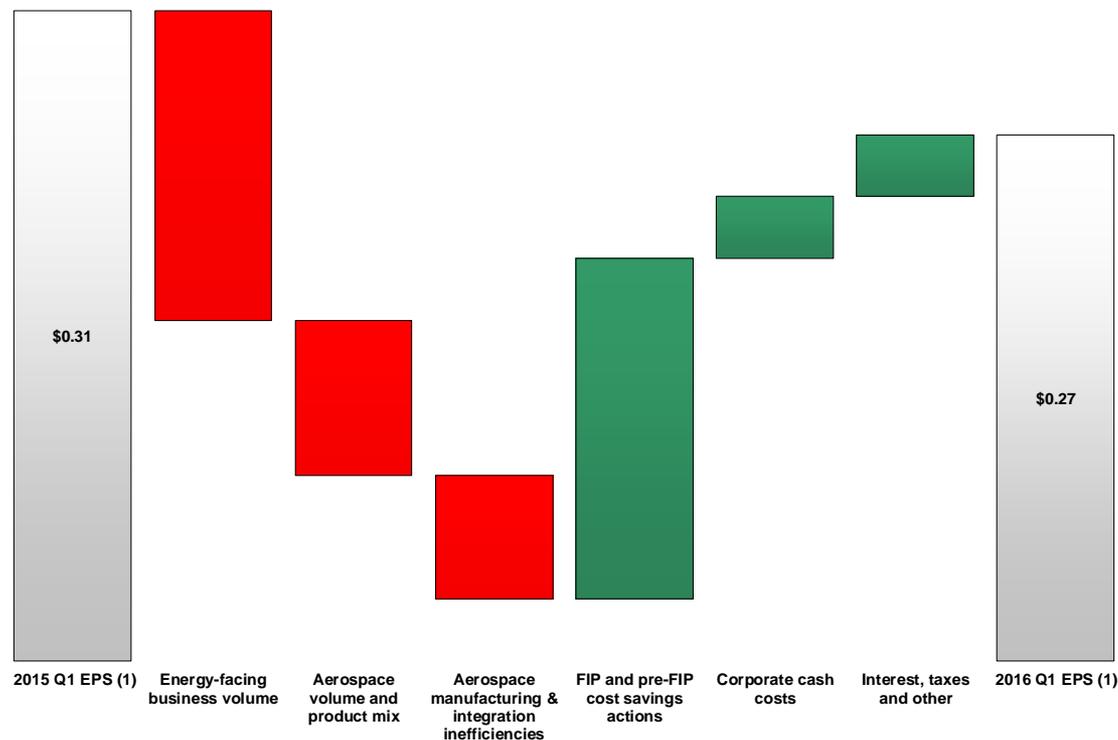
(1) "Special Items" for each period are provided in the Appendix.

(2) Free Cash Flow is defined as Net Cash Provided by Operating Activities of Continuing Operations, excluding the cash impact of the Financial Improvement Plan, less Capital Expenditures.

EPS⁽¹⁾ Bridge from Q1 2015 to Q1 2016



(For illustrative purposes)



- Significant year-over-year impact related to lower oil production activity and aerospace distributor inventory reductions
- Cost savings actions (including the Financial Improvement Plan) helping offset external headwinds
- Executing plan to remedy short-term production and integration inefficiencies in Aerospace
- Corporate spend reduced following the Cequent spin-off and in response to macroeconomic challenges

Offsetting the majority of the external headwinds; continue to execute on margin enhancement plans.

(1) Excludes the impact of "Special Items." For a detailed reconciliation, excluding "Special Items," please see the Appendix.



Segment Highlights

(Unaudited, dollars in millions)

Quarterly Commentary

- Sales increased slightly in the industrial, food & beverage, and health, beauty & home care end markets, partially offset by unfavorable currency exchange
- Profit increased due to the higher sales level and ongoing productivity initiatives, offsetting the continued investment in global capabilities
- Margin increased and remains in the middle of targeted range

Strategies

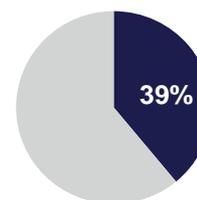
- Building out global marketing and sales force to align with end markets and customers
- Continuing ramp-up of manufacturing capabilities in low-cost countries
- Developing world-class product development team and customer innovation center in India
- Implementing pipeline of productivity initiatives to fund growth while maintaining margins

Financial Snapshot	Q1 2016	Q1 2015	Variance
Sales	\$80.1	\$79.0	1.5%
Operating profit ⁽¹⁾	\$18.3	\$17.7	3.7%
Operating profit margin ⁽¹⁾	22.9%	22.4%	50 bps

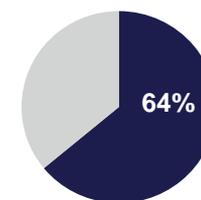


Q1 2016 Segment Contribution

By Revenue



By Operating Profit⁽¹⁾



(1) Operating profit excludes "Special Items" and corporate expense (in calculation of segment contribution). "Special Items" for each period are provided in the Appendix.

**Positioning business for customer innovation and growth,
while maintaining targeted margin levels.**

(Unaudited, dollars in millions)

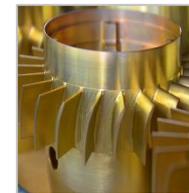
Quarterly Commentary

- Sales decreased due to lower demand from larger distribution customers, as well lower sales to OE customers due to production constraints
 - Partially offset by the sales related to the acquisition of Parker Hannifin’s machined components facility in Q4 2015
- Margin declined due to lower sales and related operating leverage, a less favorable product mix, and short-term production and acquisition integration costs and inefficiencies

Strategies

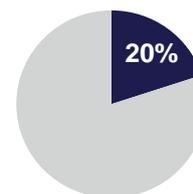
- Executing plan to improve production efficiencies and address integration costs to enhance margins
- Upgrading ERP system applications across Aerospace platform
- Developing and qualifying new highly-engineered products; qualifying existing products for new applications or new customers
- Leveraging one aerospace platform to better serve customers and enhance margins

Financial Snapshot	Q1 2016	Q1 2015	Variance
Sales	\$40.5	\$45.7	-11.5%
Operating profit ⁽¹⁾	\$3.5	\$8.9	-60.2%
Operating profit margin ⁽¹⁾	8.7%	19.4%	-1070 bps

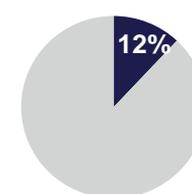


Q1 2016 Segment Contribution

By Revenue



By Operating Profit⁽¹⁾



(1) Operating profit excludes “Special Items” and corporate expense (in calculation of segment contribution). “Special Items” for each period are provided in the Appendix.

Immediate focus on sales and margin improvement.

(Unaudited, dollars in millions)

Quarterly Commentary

- Sales decreased due to reduced demand from upstream oil customers, lower sales from international branches that closed as part of the restructuring and the impact of unfavorable currency exchange
- Cost savings achieved due to the restructuring were more than offset by the impact of the reduced sales levels and the related lower fixed cost absorption

Strategies

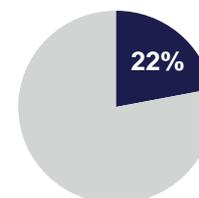
- Hired Marc Roberts as new president of Energy to drive operational execution and improve profitability
- Leveraging benefits of business restructuring and capitalize on end market opportunities
- Driving continued manufacturing and operational improvements across locations
- Increasing sales of higher-margin, specialty products

Financial Snapshot	Q1 2016	Q1 2015	Variance
Sales	\$44.8	\$51.2	-12.5%
Operating profit ⁽¹⁾	\$1.1	\$1.8	-38.4%
Operating profit margin ⁽¹⁾	2.4%	3.5%	-110 bps

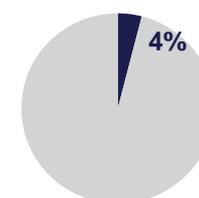


Q1 2016 Segment Contribution

By Revenue



By Operating Profit⁽¹⁾



(1) Operating profit excludes "Special Items" and corporate expense (in calculation of segment contribution). "Special Items" for each period are provided in the Appendix.

Advance broader restructuring to drive margin improvement.

(Unaudited, dollars in millions)

Quarterly Commentary

- Engine and compressor sales decreased nearly 60% as a result of lower oil prices – remained approximately breakeven by reducing cost structure
- Cylinder sales declined due to weaker industrial end markets and lower export sales due to stronger U.S. dollar
- Margin increased as a result of cost reductions and ongoing productivity initiatives

Strategies

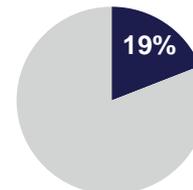
- Implemented cost reduction actions to mitigate top-line pressures and remain breakeven in engine business
- Adding incremental cylinder capabilities and longer-term capacity
- Expanding engine and compressor product lines to diversify and reduce end-market cyclicality

Financial Snapshot	Q1 2016	Q1 2015	Variance
Sales	\$37.5	\$48.3	-22.3%
Operating profit ⁽¹⁾	\$5.7	\$6.1	-5.3%
Operating profit margin ⁽¹⁾	15.3%	12.5%	280 bps

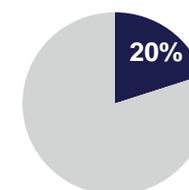


Q1 2016 Segment Contribution

By Revenue



By Operating Profit⁽¹⁾



(1) Operating profit excludes "Special Items" and corporate expense (in calculation of segment contribution). "Special Items" for each period are provided in the Appendix.

Focused on mitigating top-line pressures by reducing costs and increasing efficiencies.

Segment Performance Summary



(Unaudited, excluding Special Items, dollars in millions)

Sales

	Q1 2016	Q4 2015	Q1 2015	FY 2015
Packaging	\$80.1	\$77.8	\$79.0	\$334.3
Aerospace	\$40.5	\$42.1	\$45.7	\$176.5
Energy	\$44.8	\$40.5	\$51.2	\$193.4
Engineered Components	\$37.5	\$32.3	\$48.3	\$159.8

Operating Profit Margin⁽¹⁾

	Q1 2016	Q4 2015	Q1 2015	FY 2015
Packaging	22.9%	25.0%	22.4%	24.0%
Aerospace	8.7%	16.1%	19.4%	18.1%
Energy	2.4%	-5.8%	3.5%	-0.8%
Engineered Components	15.3%	15.2%	12.5%	13.6%

Cost savings actions being realized in a challenging top-line environment.

(1) Excludes the impact of "Special Items." For a detailed reconciliation, excluding "Special Items," please see the Appendix.



Outlook and Summary

Updated FY 2016 Segment Assumptions



	Sales Growth ⁽¹⁾	Operating Profit Margin ⁽²⁾	Full Year 2016 Commentary
Packaging	4% – 8%	22% – 24%	<ul style="list-style-type: none"> Organic growth driven primarily by new products and increased share in emerging markets Expected growth primarily in specialty dispensing products Continuous pipeline of productivity initiatives to fund growth while maintaining margins
Aerospace	9% – 11%	16% – 18%	<ul style="list-style-type: none"> Short-term production and integration costs and inefficiencies have impacted Q1 sales and profitability – sales and margin expected to increase throughout the year Steady OE build rates and share gains expected to boost top-line Q4 2015 acquisition of Parker Hannifin facility will add to growth Major distributors expected to continue to reduce inventory levels
Energy	(10%) – (15%)	3% – 6%	<ul style="list-style-type: none"> Sales impacted by reduced downstream channel spending and exiting lower margin business Improve margin level by continued restructuring of footprint and supply chain, cost-out actions and operational efficiencies
Engineered Components	(7%) – (10%)	13% – 15%	<ul style="list-style-type: none"> Industrial market slowdown expected to continue to impact cylinder sales – sales expected to be relatively flat Maintain cylinder business margins through productivity initiatives Continue to mitigate engine-related top-line pressure to breakeven – entered Q1 2015 with backlog resulting in higher sales, as compared to expected Q1 2016 sales levels

Encouraging start to 2016 in three out of the four segments; decreased Aerospace margin assumption based on Q1 performance – executing plan to improve.

⁽¹⁾ 2016 revenue growth versus 2015.

⁽²⁾ Defined as operating profit margin, excluding “Special Items.”

2016 Quarterly Earnings Expansion Drivers

(As compared to Q1 2016)

- Packaging customers' planned new product launches
- Aerospace sales growth and improved profitability as a result of increased production throughput to meet OE demand levels
- Aerospace execution on integration and margin improvement plans
- Energy leverages restructuring benefits
- Partially offset by:
 - An increase in corporate costs due to timing of planned third party spending and full impact of March 2016 equity grants
 - The expected impact in Q4 of historically lower demand levels and related leverage in several businesses

Plans in place to expand earnings throughout 2016.

Updated FY 2016 Outlook



<i>From Continuing Operations</i>	Reaffirming Full Year Outlook (as of 4/28/16)⁽¹⁾	Comments
Sales Growth	(2%) – 2%	<ul style="list-style-type: none"> • Continued global macroeconomic and industrial end market weakness • Currency not expected to be a significant driver year-over-year – except strong USD dampens export sales and facilitates foreign import competition • Organic growth driven by Packaging and Aerospace • Expect ~1% growth from existing acquisition • Oil-related activity expected to remain weak, with energy-facing businesses' sales consistent with Q1 2016 levels
Earnings Per Share, diluted⁽²⁾	\$1.35 – \$1.45	<ul style="list-style-type: none"> • Savings from Financial Improvement Plan expected to help mitigate impact of weak end markets • Expect Aerospace margin pressures to be offset by other segments and lower corporate costs • Productivity and margin programs drive EPS growth • Leverage from the restructured Energy footprint expected to be muted by expected sales decline
Free Cash Flow⁽³⁾	\$60 – \$70 million	<ul style="list-style-type: none"> • Managing working capital and capital expenditures consistent with environment, while still funding growth programs • Target ~ 100% of net income

Reaffirming full year 2016 outlook.

⁽¹⁾ Original guidance provided on 2/25/16.

⁽²⁾ Defined as diluted earnings per share from continuing operations, excluding "Special Items."

⁽³⁾ Free Cash Flow is defined as Net Cash Provided by Operating Activities of Continuing Operations, excluding the cash impact of "Special Items," less Capital Expenditures.

- Mitigate impact of external headwinds via Financial Improvement Plan – continue to evaluate end markets and costs
- Grow higher-margin Packaging and Aerospace platforms – continue to invest and leverage
 - Focus on achieving Aerospace’s near-term operational improvements and longer-term growth and profitability goals
- Drive improved profitability from restructured Energy business
- Improve cash flow conversion and ROIC
- Drive continuous productivity pipeline
- On-going evaluation of business portfolio mix

Focused on execution for remainder of 2016 and beyond.



Questions and Answers



FY 2016 Outlook – Additional Assumptions

<i>From Continuing Operations</i>	Reaffirming Full Year Outlook (as of 4/28/16⁽¹⁾)	Comments
Interest Expense	\$14 – \$16 million	<ul style="list-style-type: none"> • Effective July 1, 2016, interest expense on the majority of variable-rate debt in the Credit Agreement fixed via interest rate swap agreements (through 2020) • Impact of higher interest rates expected to more than offset interest savings from debt reduction • Debt reduction remains a priority
Capital Expenditures	4% – 5% of sales	<ul style="list-style-type: none"> • Continuing to invest in Packaging and Aerospace for top-line growth and margin expansion • Planning additional low-cost country capacity in Packaging to serve global customers • Expanding capacity of cylinder business to capitalize on North American market position
Tax Rate	31% – 33%	<ul style="list-style-type: none"> • Income more heavily weighted toward United States based on planned income mix and due to restructuring actions within the Energy segment
Corporate Expense – <ul style="list-style-type: none"> • Cash Costs • Stock Compensation 	\$25 – \$27 million \$10 million	<ul style="list-style-type: none"> • Expected annual run rate of cash spend reduced following the Cequent spin-off in June 2015 • Lower attainment of performance-based equity awards resulted in lower stock compensation expense in 2014 and 2015 • Target awards and metrics reset following the spin-off • Includes long term incentive compensation for all of TriMas

⁽¹⁾ Original guidance provided on 2/25/16.

Condensed Consolidated Balance Sheet



(Dollars in thousands)

	<u>March 31, 2016</u>	<u>December 31, 2015</u>
	(unaudited)	
Assets		
Current assets:		
Cash and cash equivalents.....	\$ 25,420	\$ 19,450
Receivables, net.....	131,630	121,990
Inventories.....	167,320	167,370
Prepaid expenses and other current assets.....	10,070	17,810
Total current assets.....	<u>334,440</u>	<u>326,620</u>
Property and equipment, net.....	179,670	181,130
Goodwill.....	379,250	378,920
Other intangibles, net.....	268,720	273,870
Other assets.....	9,500	9,760
Total assets.....	<u>\$ 1,171,580</u>	<u>\$ 1,170,300</u>
Liabilities and Shareholders' Equity		
Current liabilities:		
Current maturities, long-term debt.....	\$ 13,840	\$ 13,850
Accounts payable.....	75,050	88,420
Accrued liabilities.....	41,940	50,480
Total current liabilities.....	<u>130,830</u>	<u>152,750</u>
Long-term debt, net.....	424,010	405,780
Deferred income taxes.....	9,100	11,260
Other long-term liabilities.....	56,920	53,320
Total liabilities.....	<u>620,860</u>	<u>623,110</u>
Total shareholders' equity.....	550,720	547,190
Total liabilities and shareholders' equity.....	<u>\$ 1,171,580</u>	<u>\$ 1,170,300</u>

Consolidated Statement of Operations



(Unaudited, dollars in thousands, except for per share amounts)

	Three months ended March 31,	
	2016	2015
Net sales.....	\$ 202,880	\$ 224,130
Cost of sales.....	(146,960)	(161,210)
Gross profit.....	55,920	62,920
Selling, general and administrative expenses.....	(39,470)	(39,900)
Operating profit.....	16,450	23,020
Other expense, net:		
Interest expense.....	(3,440)	(3,450)
Other expense, net.....	(60)	(1,320)
Other expense, net.....	(3,500)	(4,770)
Income from continuing operations before income tax expense.....	12,950	18,250
Income tax expense.....	(4,650)	(6,310)
Income from continuing operations.....	8,300	11,940
Income from discontinued operations, net of tax.....	-	2,040
Net income.....	8,300	13,980
Earnings per share - basic:		
Continuing operations.....	\$ 0.18	\$ 0.26
Discontinued operations.....	-	0.05
Net income per share.....	\$ 0.18	\$ 0.31
Weighted average common shares - basic	45,278,990	44,997,961
Earnings per share - diluted:		
Continuing operations.....	\$ 0.18	\$ 0.26
Discontinued operations.....	-	0.05
Net income per share.....	\$ 0.18	\$ 0.31
Weighted average common shares - diluted	45,654,816	45,400,843

Consolidated Statement of Cash Flow



(Unaudited, dollars in thousands)

	Three months ended	
	March 31,	
	2016	2015
Cash Flows from Operating Activities:		
Net income.....	\$ 8,300	\$ 13,980
Income from discontinued operations.....	-	2,040
Income from continuing operations.....	8,300	11,940
Adjustments to reconcile net income to net cash used for operating activities:		
Loss on dispositions of property and equipment.....	590	100
Depreciation.....	5,940	5,080
Amortization of intangible assets.....	5,100	5,360
Amortization of debt issue costs.....	340	510
Deferred income taxes.....	(20)	280
Non-cash compensation expense.....	1,970	1,980
Tax effect from stock based compensation.....	620	(200)
Increase in receivables.....	(11,210)	(7,310)
(Increase) decrease in inventories.....	330	(1,930)
(Increase) decrease in prepaid expenses and other assets.....	7,700	(2,280)
Decrease in accounts payable and accrued liabilities.....	(23,660)	(7,980)
Other, net.....	660	(1,690)
Net cash provided by (used for) operating activities of continuing operations.....	(3,340)	3,860
Net cash used for operating activities of discontinued operations.....	-	(27,130)
Net cash used for operating activities.....	(3,340)	(23,270)
Cash Flows from Investing Activities:		
Capital expenditures.....	(5,980)	(5,690)
Net proceeds from disposition of property and equipment.....	120	520
Net cash used for investing activities of continuing operations.....	(5,860)	(5,170)
Net cash used for investing activities of discontinued operations.....	-	(2,200)
Net cash used for investing activities.....	(5,860)	(7,370)
Cash Flows from Financing Activities:		
Repayments of borrowings on term loan facilities.....	(3,470)	(5,860)
Proceeds from borrowings on revolving credit and accounts receivable facilities.....	117,130	289,440
Repayments of borrowings on revolving credit and accounts receivable facilities.....	(97,220)	(245,880)
Payments for deferred purchase price.....	-	(5,400)
Shares surrendered upon vesting of options and restricted stock awards to cover tax obligations.....	(650)	(2,560)
Proceeds from exercise of stock options.....	-	430
Tax effect from stock based compensation.....	(620)	200
Net cash provided by financing activities of continuing operations.....	15,170	30,370
Net cash used for financing activities of discontinued operations.....	-	(420)
Net cash provided by financing activities.....	15,170	29,950
Cash and Cash Equivalents:		
Net increase (decrease) for the period.....	5,970	(690)
At beginning of period.....	19,450	24,420
At end of period.....	\$ 25,420	\$ 23,730
Supplemental disclosure of cash flow information:		
Cash paid for interest.....	\$ 2,980	\$ 4,710
Cash paid for taxes.....	\$ 1,780	\$ 8,340

Company and Business Segment Financial Information



(Unaudited, dollars in thousands, from continuing operations)

	Three months ended March 31,	
	2016	2015
Packaging		
Net sales.....	\$ 80,110	\$ 78,960
Operating profit.....	\$ 17,840	\$ 17,510
Special Items to consider in evaluating operating profit:		
Severance and business restructuring costs.....	\$ 470	\$ 150
Excluding Special Items, operating profit would have been.....	\$ 18,310	\$ 17,660
Aerospace		
Net sales.....	\$ 40,500	\$ 45,740
Operating profit.....	\$ 3,460	\$ 8,080
Special Items to consider in evaluating operating profit:		
Severance and business restructuring costs.....	\$ 70	\$ 790
Excluding Special Items, operating profit would have been.....	\$ 3,530	\$ 8,870
Energy		
Net sales.....	\$ 44,750	\$ 51,160
Operating profit (loss).....	\$ (3,610)	\$ 340
Special Items to consider in evaluating operating profit:		
Severance and business restructuring costs.....	\$ 4,700	\$ 1,430
Excluding Special Items, operating profit would have been.....	\$ 1,090	\$ 1,770
Engineered Components		
Net sales.....	\$ 37,520	\$ 48,270
Operating profit.....	\$ 5,580	\$ 5,970
Special Items to consider in evaluating operating profit:		
Severance and business restructuring costs.....	\$ 150	\$ 80
Excluding Special Items, operating profit would have been.....	\$ 5,730	\$ 6,050
Corporate expenses		
Operating loss.....	\$ (6,820)	\$ (8,880)
Total Continuing Operations		
Net sales.....	\$ 202,880	\$ 224,130
Operating profit.....	\$ 16,450	\$ 23,020
Total Special Items to consider in evaluating operating profit.....	\$ 5,390	\$ 2,450
Excluding Special Items, operating profit would have been.....	\$ 21,840	\$ 25,470

Additional Information Regarding Special Items Impacting Reported GAAP Financial Measures



(Unaudited, dollars in thousands, except for per share amounts)

	Three months ended March 31,	
	2016	2015
Income from continuing operations, as reported.....	\$ 8,300	\$ 11,940
After-tax impact of Special Items to consider in evaluating quality of income from continuing operations:		
Severance and business restructuring costs.....	4,090	1,900
Excluding Special Items, income from continuing operations would have been.....	\$ 12,390	\$ 13,840

	Three months ended March 31,	
	2016	2015
Diluted earnings per share from continuing operations, as reported.....	\$ 0.18	\$ 0.26
After-tax impact of Special Items to consider in evaluating quality of EPS from continuing operations:		
Severance and business restructuring costs.....	0.09	0.05
Excluding Special Items, EPS from continuing operations would have been.....	\$ 0.27	\$ 0.31
Weighted-average shares outstanding	45,654,816	45,400,843

	Three months ended March 31,	
	2016	2015
Operating profit from continuing operations (excluding Special Items).....	\$ 21,840	\$ 25,470
Corporate expenses (excluding Special Items).....	6,820	8,880
Segment operating profit (excluding Special Items).....	\$ 28,660	\$ 34,350
Segment operating profit margin (excluding Special Items).....	14.1%	15.3%

	Three months ended March 31,	
	2016	2015
Net cash provided by (used for) operating activities of continuing operations.....	\$ (3,340)	\$ 3,860
Add: Cash impact of Financial Improvement Plan.....	3,440	-
Cash Flows from operating activities excluding Special Items.....	100	3,860
Less: Capital expenditures of continuing operations.....	(5,980)	(5,690)
Free Cash Flow from continuing operations.....	\$ (5,880)	\$ (1,830)

Current Debt Structure



(Unaudited, dollars in thousands)

	March 31, 2016	December 31, 2015
Cash and Cash Equivalents.....	\$ 25,420	\$ 19,450
Credit Agreement.....	389,330	371,820
Receivables facility and other.....	54,230	53,860
Debt issuance costs.....	(5,710)	(6,050)
Total Debt.....	437,850	419,630

Key Ratios:

Bank LTM EBITDA.....	\$ 147,660	\$ 154,180
Interest Coverage Ratio.....	12.16 x	12.77 x
Leverage Ratio.....	3.05 x	2.80 x

Bank Covenants:

Minimum Interest Coverage Ratio.....	3.00 x	3.00 x
Maximum Leverage Ratio.....	3.50 x	3.50 x

As of March 31, 2016, TriMas had \$92.2 million of cash and available liquidity under its revolving credit and accounts receivable facilities.

LTM Bank EBITDA as Defined in Credit Agreement



(Unaudited, dollars in thousands)

Net loss for the twelve months ended March 31, 2016.....	\$ (39,080)
Interest expense.....	14,050
Income tax expense.....	4,880
Depreciation and amortization.....	44,140
Extraordinary non-cash charges.....	75,680
Non-cash compensation expense.....	6,330
Other non-cash expenses or losses.....	16,010
Non-recurring expenses or costs relating to cost saving projects	15,000
Acquisition integration costs.....	1,900
Debt financing and extinguishment costs.....	1,970
Permitted dispositions.....	6,780
Bank EBITDA - LTM Ended March 31, 2016 ⁽¹⁾	\$ 147,660

⁽¹⁾ As defined in the Credit Agreement dated June 30, 2015.