

FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

Quarterly Report Pursuant to Section 13 or 15(d) of
the Securities Exchange Act of 1934

For the quarterly period ended September 30, 1996

Commission file number 1-10716

TRIMAS CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

38-2687639
(I.R.S. Employer
Identification No.)

315 East Eisenhower Parkway, Ann Arbor, Michigan
(Address of principal executive offices)

48108
(Zip Code)

(313) 747-7025
(Telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Shares Outstanding at October 31, 1996
Common Stock, \$.01 Par Value	36,652,804

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

TRIMAS CORPORATION AND SUBSIDIARIES
CONSOLIDATED CONDENSED BALANCE SHEETS

	September 30, 1996 (Unaudited)	December 31, 1995
Assets		
Current assets:		
Cash and cash equivalents	\$109,330,000	\$ 92,390,000
Receivables	81,460,000	71,200,000
Inventories	87,150,000	85,490,000
Other current assets	2,700,000	2,510,000
Total current assets	280,640,000	251,590,000
Property and equipment	179,680,000	173,700,000
Excess of cost over net assets of acquired companies	166,160,000	144,860,000
Other assets	45,820,000	46,210,000
Total assets	\$672,300,000	\$616,360,000
Liabilities and Shareholders' Equity		
Current liabilities:		
Accounts payable	\$ 30,380,000	\$ 24,390,000
Other current liabilities	40,260,000	29,740,000
Total current liabilities	70,640,000	54,130,000
Deferred income taxes and other	39,330,000	36,360,000
Long-term debt	183,550,000	187,200,000
Total liabilities	293,520,000	277,690,000
Shareholders' equity:		
Common stock, \$.01 par value, authorized 100 million shares, outstanding 36.6 million shares	370,000	370,000
Paid-in capital	154,930,000	155,430,000
Retained earnings	225,530,000	185,370,000
Cumulative translation adjustments	(2,050,000)	(2,500,000)
Total shareholders' equity	378,780,000	338,670,000
Total liabilities and shareholders' equity	\$672,300,000	\$616,360,000

The accompanying notes are an integral part of the consolidated financial statements.

TRIMAS CORPORATION AND SUBSIDIARIES
CONSOLIDATED CONDENSED STATEMENTS OF INCOME
(UNAUDITED)

	Nine Months Ended September 30,		Three Months Ended September 30,	
	1996	1995	1996	1995
Net sales	\$457,520,000	\$431,400,000	\$149,620,000	\$131,880,000
Cost of sales	(308,810,000)	(290,750,000)	(101,830,000)	(89,360,000)
Selling, general and administrative expenses	(69,030,000)	(63,720,000)	(23,170,000)	(19,490,000)
Operating profit	79,680,000	76,930,000	24,620,000	23,030,000
Interest expense	(8,150,000)	(10,800,000)	(2,630,000)	(3,360,000)
Other, net (principally interest income)	4,520,000	5,070,000	1,680,000	1,940,000
	(3,630,000)	(5,730,000)	(950,000)	(1,420,000)
Income before income taxes	76,050,000	71,200,000	23,670,000	21,610,000
Income taxes	29,660,000	27,980,000	9,230,000	8,390,000
Net income	\$ 46,390,000	\$ 43,220,000	\$ 14,440,000	\$ 13,220,000
Earnings per common share:				
Primary	\$1.25	\$1.17	\$.39	\$.36
Fully diluted	\$1.17	\$1.09	\$.37	\$.34
Dividends declared per common share	\$.17	\$.14	\$.06	\$.05
Weighted average number of common and common equivalent shares outstanding:				
Primary	36,971,000	36,995,000	36,977,000	36,998,000
Fully diluted	42,072,000	42,078,000	42,072,000	42,080,000

The accompanying notes are an integral part of the
consolidated condensed financial statements.

TRIMAS CORPORATION AND SUBSIDIARIES
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS
(UNAUDITED)

Nine Months Ended
September 30,
1996 1995

CASH FROM (USED FOR):		
OPERATIONS:		
Net income	\$46,390,000	\$43,220,000
Adjustments to reconcile net income to net cash from operations:		
Depreciation and amortization	17,390,000	16,280,000
Deferred income taxes	3,100,000	2,100,000
(Increase) decrease in receivables	(5,580,000)	(10,970,000)
(Increase) decrease in inventories	(230,000)	(2,880,000)
Increase (decrease) in accounts payable and other current liabilities	4,950,000	700,000
Other, net	(1,290,000)	(4,230,000)
Net cash from (used for) operations	64,730,000	44,220,000
INVESTMENTS:		
Capital expenditures	(16,740,000)	(14,780,000)
Acquisitions, net of cash acquired	(21,470,000)	
Net cash from (used for) investments	(38,210,000)	(14,780,000)
FINANCING:		
Long-term debt:		
Issuance	18,480,000	
Retirement	(22,200,000)	(51,480,000)
Common stock dividends paid	(5,860,000)	(4,760,000)
Net cash from (used for) financing	(9,580,000)	(56,240,000)
CASH AND CASH EQUIVALENTS:		
Increase (decrease) for the period	16,940,000	(26,800,000)
At beginning of period	92,390,000	107,670,000
At end of period	\$109,330,000	\$80,870,000

The accompanying notes are an integral part of the consolidated condensed financial statements.

TRIMAS CORPORATION AND SUBSIDIARIES

Notes to Consolidated Condensed Financial Statements

A. Basis of Presentation

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included, and such adjustments are of a normal recurring nature. The year-end condensed balance sheet data was derived from audited financial statements, but does not include all disclosures required by generally accepted accounting principles. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 1995. Certain amounts in the 1995 financial statements have been reclassified to conform with the current presentation.

B. Inventories by component are as follows:

	September 30, 1996	December 31, 1995
Finished goods	\$47,050,000	\$47,490,000
Work in process	16,050,000	14,200,000
Raw material	24,050,000	23,800,000
	\$87,150,000	\$85,490,000

C. Property and equipment reflects accumulated depreciation of \$129.3 million and \$116.8 million as of September 30, 1996 and December 31, 1995, respectively.

D. During the third quarter of 1996 the Company acquired two businesses for the aggregate amount of \$21,470,000 in cash (net of cash acquired), the assumption of certain liabilities and the issuance of a short-term note. The operating results of these two businesses did not have a material effect on the Company's consolidated results for the third quarter or nine months ended September 30, 1996.

Results of Operations

Consolidated net sales during the third quarter of 1996 were a record \$149.6 million, an increase of 13.5 percent over the comparable period in 1995. All four of the Company's reporting segments recorded increased sales during the 1996 third quarter compared with last year. Record sales for the first nine months of 1996 were \$457.5 million, compared to \$431.4 million in 1995. Operating results of Queensland Towbars Pty. Ltd. and The Englass Group Limited, acquired during the third quarter of 1996, did not have a material effect on consolidated results.

Sales by the Towing Systems segment increased 15.7 percent during the current quarter to \$48.0 million compared to \$41.5 million during last year's third quarter. The continuing strength of the specialty automotive retail market and increased demand from independent hitch installers contributed to this segment's improved sales. Ongoing new product introductions and delayed seasonal demand created in previous quarters by unfavorable weather conditions also aided third quarter sales performance. Segment sales for the current year-to-date period were \$153.6 million compared to \$144.8 million in 1995.

Third quarter 1996 sales by the Specialty Fasteners segment increased 5.9 percent to \$35.3 million compared to \$33.3 million during the corresponding period of a year ago. Segment sales during the first nine months of 1996 decreased modestly to \$108.4 million compared to \$109.5 million one year ago. Increasing aircraft build rates at aerospace manufacturers continue to translate into increased segment sales of aerospace fasteners. Third quarter sales performance was also impacted by modest recoveries in demand for fasteners from heavy-duty truck manufacturers and automotive related metallurgical services, two markets whose softness had negatively affected both the first and second quarters of 1996.

Sales by the Specialty Container Products segment equaled \$46.5 million during the current quarter compared to \$39.2 million during last year's third quarter, an increase of 18.6 percent. Year-to-date sales increased 10.3 percent to \$136.3 million compared to \$123.5 million in 1995. Third quarter and year-to-date segment sales were aided by increased export sales of compressed gas cylinders to both South America and the Far East. Nine month and third quarter sales by the Corporate Companies segment increased 10.5 percent and 10.9 percent, respectively, over 1995. During the first nine months of 1996 sales were \$59.3 million compared to \$53.6 million during 1995's corresponding period. Sales during the third quarters of 1996 and 1995 were \$19.8 million and \$17.9 million. Sales of specialty insulation products increased during both the third quarter and first nine months of 1996 as the commercial construction market continued to improve.

The Company's consolidated operating profit for the first nine months of 1996 increased to \$79.7 million, or 17.4 percent of net sales, compared to \$76.9 million in 1995, or a 17.8 percent operating margin. The current year operating margin has been affected by sales promotions offered by the Towing Systems companies and mix of products sold.

Interest expense decreased in the nine month period ended September 30, 1996 primarily because of the \$51.5 million reduction of long-term debt in the third quarter of 1995. Interest expense for the quarter and nine months in 1996 was also affected by lower prevailing interest rates. Also, lower levels of cash and cash equivalents and lower interest rates during 1996 reduced interest income during the current periods.

Net income for the nine and three months ended September 30, 1996 was \$46.4 million and \$14.4 million, compared to \$43.2 million and \$13.2 million in last year's comparable periods. Primary earnings per common share increased 6.8 percent to \$1.25 for the first nine months of 1996 compared to

1995's primary earnings per common share of \$1.17, both based on 37.0 million shares outstanding. Fully diluted earnings per common share increased 7.3 percent to \$1.17 versus \$1.09 last year, both based on 42.1 million shares outstanding. Primary and fully diluted earnings per common share for the third quarter of 1996 were \$.39 and \$.37, compared to \$.36 and \$.34 last year.

Liquidity, Working Capital and Cash Flows

The Company's financial strategies include maintaining a relatively high level of liquidity. Historically, TriMas Corporation has generated sufficient cash flows from operating activities to fund capital expenditures, debt service and dividends, while maintaining its strategic level of liquidity. At September 30, 1996 the current ratio was 4.0 to 1 and working capital equaled \$210.0 million, including \$109.3 million of cash and cash equivalents. The Company had available credit of approximately \$314.0 million under its domestic and international revolving credit facilities at September 30, 1996.

Cash flows from operations provided \$64.7 million and \$44.2 million during the first nine months of 1996 and 1995. These operating cash flows were net of increases in accounts receivable of \$5.6 million in 1996 and \$11.0 million in 1995. These increases in receivables during the first nine months of each year were due mainly to the seasonality of the Towing Systems segment, and to the increased sales volumes. Historically, the cash flow provided by the seasonal increase in receivables is realized later in the year. Increases in accounts payable and accrued liabilities provided \$4.9 million and \$.7 million in the first nine months of 1996 and 1995. Capital expenditures during the first nine months equaled \$16.7 million in 1996 and \$14.8 million in 1995. During the third quarter of 1996 the Company used an aggregate of \$21.5 million, net of cash acquired, to purchase The Englass Group Limited in

the United Kingdom and Queensland Towbars Pty. Ltd. in Australia. In connection with the acquisition of Englass, the Company established a 20.0 million British pounds revolving credit facility in the United Kingdom to fund a portion of the purchase price and provide funds for ongoing working capital and capital expenditure needs and other growth initiatives. During the third quarters of 1996 and 1995 the Company used excess cash to retire \$22.2 million and \$51.5 million of domestic long-term debt. The increase in the common dividend rate is reflected in cash used for financing activities during the first nine months of 1996.

In late October, the Company acquired Heinrich Stolz GmbH & Co. KG, a leading European manufacturer of a wide variety of specialty container closures for industrial packaging markets, headquartered in Neunkirchen, Germany.

The Company believes its cash flows from operations, along with its borrowing capacity and access to financial markets, are adequate to fund its strategies for future growth, including working capital, expenditures for manufacturing expansion and efficiencies, market share initiatives, and corporate development activities.

PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits:

- 4 Credit Agreement dated October 30, 1996 between Stolz Verwaltungsgesellschaft mit beschränkter Haftung, a German subsidiary of TriMas Corporation, and Bank of America National Trust and Savings Association (the "Bank"); and related Guaranty from TriMas Corporation in favor of the Bank.
- 11 Computation of Earnings Per Common Share
- 12 Computation of Ratios of Earnings to Fixed Charges
- 27 Financial Data Schedule

(b) Reports on Form 8-K:

None were filed during the quarter ended September 30, 1996.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TRIMAS CORPORATION

Date: November 12, 1996

By: /s/William E. Meyers
William E. Meyers
Vice President - Controller
(Chief accounting officer
and authorized signatory)

Exhibit Index

Exhibit Number	Description of Document
4	Credit Agreement dated October 30, 1996 between Stolz Verwaltungsgesellschaft mit beschränkter Haftung, a German subsidiary of TriMas Corporation, and Bank of America National Trust and Savings Association (the "Bank"); and related Guaranty from TriMas Corporation in favor of the Bank.
11	Computation of Earnings Per Common Share
12	Computation of Ratios of Earnings to Fixed Charges
27	Financial Data Schedule

Confidential

Stolz Verwaltungsgesellschaft mit beschränkter Haftung
In der Au 13
57290 Neunkirchen

Dear Sirs,

We are pleased to inform you that Bank of American National Trust and Savings Association, Frankfurt Branch (the "Bank"), grants Stolz Verwaltungsgesellschaft mit beschränkter Haftung (the "Borrower") a revolving credit facility in the amount of DEM 30,000,000 (Deutschmarks thirty million).

This commitment and the payment of all outstandings hereunder shall be guaranteed by the unconditional, irrevocable and continuing guaranty (the "Guaranty") from TRIMAS CORPORATION, Ann Arbor, Michigan 48108, issued in favor of the Bank on October 30, 1996. This commitment is subject to the condition precedent that the borrower is a subsidiary of TRIMAS CORPORATION, Ann Arbor, Michigan 48108. The purpose of the facility is to provide general corporate finance for the Borrower. The facility is subject to the following terms and conditions:

1. Disbursement

The facility can be drawn starting from October 31, 1996 in full or in tranches. Drawings under the facility shall be made in Deutschmarks. Drawings shall have a minimum size of at least DEM 1,000,000. The Bank shall be informed at least two banking days prior to each drawdown.

2. Interest, Commissions

Interest: Interest on each individual loan tranche will be calculated at LIBOR for such tranche plus the Applicable Margin (as defined below) per annum (360-day basis) as in effect from time to time (provided that if any loan tranche is not paid when due, such loan tranche shall thereafter bear interest at a rate per annum equal to LIBOR for such period as the Bank shall elect from time to time plus the Applicable Margin as in effect from

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for Stolz Verwaltungsgesellschaft mit beschränkter Haftung
as of October 30, 1996

time to time plus 2%). LIBOR rates depend on the tenor of each individual loan tranche which will be drawn. Loan tranches can have tenors of 1, 2, 3, 6 or 12 months. Interest is payable on the termination of each LIBOR interest period and, in the case of an interest period longer than 3 months, on the 3-month (and in the case of an interest period of 12 months, the 6-month and 9-month) anniversary of the first day of such interest period.

Commitment Fee: The Bank charges a commitment fee at the Applicable Commitment Fee Rate (as defined below) per annum (360-day basis) on the unutilized portion of the facility. The commitment fee will be charged quarterly in arrears and on the final termination date.

Facility Fee: The Bank charges a facility fee at the Applicable Facility Fee Rate (as defined below) per annum (360-day basis) on the total committed amount

of the facility. The facility fee will be charged quarterly in arrears and on the final termination date.

3. Repayment

The loan principal is due for repayment in full on July 1, 2000.

Borrower may optionally prepay at any time. The Borrower shall indemnify the Bank for any loss, cost or expense due to any repayment other than on the last day of the applicable interest period. Subject to the terms and conditions hereof, any amounts prepaid may be reborrowed.

4. Events of Default

The Bank may terminate the facility immediately and declare the loans and all other amounts payable hereunder to be immediately due and payable in case of any of the following events (and the Bank shall have no obligation to make any loan at any time that any such event, or any event which if it continues uncured or unwaived will (with the giving of notice or lapse of time or both) constitute such an event, has occurred and is continuing).

- (i) Failure of the Borrower to pay when due any principal of any loan hereunder; or failure of the Borrower to pay within five days of the due date thereof any interest, fee or other amount payable hereunder.
- (ii) A breach or termination or cancellation of, or default under, the Guaranty.
- (iii) Failure by Trimas Corporation to comply with or to perform any provision of Section 5.1 or 5.3 through 5.10 of the Credit Agreement (as defined below) as incorporated into the Guaranty by reference; or failure by Trimas Corporation to comply with or to perform any

other provision of the Guaranty (including any other provision of the Credit Agreement incorporated therein by reference) and continuation of such failure for 30 days after written notice thereof has been given to Trimas Corporation by the Bank.

- (iv) The occurrence of any event of the type described in Section 6.1(e) of the Credit Agreement (including any such event with respect to the Credit Agreement).
- (v) The occurrence of any other "Event of Default" under and as defined in the Credit Agreement.

5. Certain Definitions.

As used herein, the following terms have the following meanings:

Applicable Commitment Fee Rate means the rate per annum for the "commitment fee" as calculated pursuant to Section 2.8(a) of the Credit Agreement.

Applicable Facility Fee Rate means the rate per annum for the "facility fee" as calculated pursuant to Section 2.8(b) of the Credit Agreement.

Applicable Margin means the "Applicable Margin" for a "Syndicated Eurodollar Rate Loan" as calculated pursuant to (and as each such term is defined in) the Credit Agreement.

Credit Agreement means the Credit Agreement dated as of February 1, 1993 by and among Trimas Corporation, the banks named therein and NationsBank, N.A. (Carolinas) as Agent, as amended through the First Amendment thereto dated as of June 30, 1995, but without giving effect to any subsequent amendment thereto or waiver thereunder, unless consented to in writing by the Bank, or any expiration or termination thereof.

6. Other Conditions.

- 6.1 Additionally, the German General Business Conditions of the German Branch of Bank of America National Trust and Savings Association apply in the form prevailing from time to time; provided that notwithstanding the provisions of Section 13, 16 and 17 (or any successor sections) of such Conditions, unless the Borrower otherwise agrees the facility shall be unsecured and the Borrower shall have no obligation to provide any security therefor. The Borrower acknowledges receipt of such German General Business Conditions and an English translation thereof.

Page 4 of commitment letter
for Stolz Verwaltungsgesellschaft mit beschränkter Haftung
as of October 30, 1996

- 6.2 The Borrower may not assign and/or pledge its claims for disbursement under this commitment.
- 6.3 All reserves, fees, or taxes other than Bank's net income taxes, as applicable to this facility, shall be for account of the Borrower.
- 6.4 The Borrower will provide the Bank with its audited annual financial reports within six months after fiscal year end. In addition, the Borrower will provide the Bank on request with all other customary additional information which the Bank deems necessary for a prudent evaluation of its commitment.
- 6.5 This contract is subject to German law.
- 6.6 Non-exclusive place of jurisdiction and venue is Frankfurt am Main.

If you are in agreement with the above, please add your legally binding signature to the attached copy and return it to us.

Best regards,

BANK OF AMERICA NT & SA
FRANKFURT BRANCH

By: /S/ Rudi Perkowsky
Title: Vice President and Country Manger

We confirm our agreement with the above contract.

Stolz Verwaltungsgesellschaft mit beschränkter Haftung

By: /S/ Matthias Seipel
Title: Geschäfts Funker

Neunkirchen

30 Oktober

GUARANTY

THIS GUARANTY dated as of October 30, 1996 is executed in favor of BANK OF AMERICA NATIONAL TRUST AND SAVINGS ASSOCIATION (the "Bank").

W I T N E S S E T H:

WHEREAS, the Bank (acting through its Frankfurt, Germany branch or any other branch) may from time to time make loans or other financial accommodations to Stolz Verwaltungsgesellschaft mit beschränkter Haftung (the "Company"); and

WHEREAS, the undersigned has agreed to guaranty payment of all such loans and financial accommodations;

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the undersigned agrees as follows:

Section 1 Guaranty. The undersigned hereby absolutely, irrevocably and unconditionally guarantees the full and prompt payment when due, whether by acceleration or otherwise, and at all times thereafter, of all obligations of the Company to the Bank, howsoever created, arising or evidenced, whether direct or indirect, absolute or contingent, now or hereafter existing, or due or to become due (including, without limitation, any and all interest accruing on any such obligations after the commencement of any bankruptcy, insolvency or similar proceeding involving the Company, notwithstanding any provision or rule of law which might restrict the rights of the Bank, as against the Company or anyone else, to collect such interest). All of such obligations of the Company herein collectively called the "Liabilities".

Section 2 Payment Prior to Maturity of Liabilities. The undersigned agrees that, in the event of the dissolution of the Company or the undersigned, or the inability or failure of the Company or the undersigned to pay debts generally as they become due, or an assignment by the Company or the undersigned for the benefit of creditors, or the occurrence of any bankruptcy, insolvency or similar proceeding with respect to the Company or the undersigned, and if such event shall occur at a time when any of the Liabilities may not then be due and payable, the undersigned will pay to the Bank forthwith the full amount which would be payable hereunder by the undersigned if all Liabilities were then due and payable.

Section 3 Continuing Guaranty. This Guaranty shall in all respects be a continuing, absolute and unconditional guaranty, and shall remain in full force and effect (notwithstanding, without limitation, the dissolution of the undersigned or that any time or from time to time no Liabilities are outstanding)

until all Liabilities have been paid in full and all commitments (if any) to create Liabilities have terminated.

Section 4 Returned Payments. The undersigned agrees that if at any time all or any part of any payment theretofore applied by the Bank to any of the Liabilities is or must be rescinded or returned by the Bank for any reason whatsoever (including, without limitation, the insolvency, bankruptcy or reorganization of the Company or the undersigned), such Liabilities shall, for the purposes of this Guaranty, to the extent that such payment is or must be rescinded or returned, be deemed to have continued in existence, notwithstanding such application by the Bank, and this Guaranty shall continue to be effective or be reinstated, as the case may be, as to such Liabilities, all as though such application by the Bank had not been made.

Section 5 Rights of the Bank. (a) The Bank may, from time to time, at its sole discretion and without notice to the undersigned, take any or all of the following actions without affecting the obligations of the undersigned hereunder; (i) retain or obtain a security interest in any property to secure any of the Liabilities or any obligation hereunder, (ii) retain or obtain the primary or secondary obligation of any obligor or obligors, in addition to the undersigned, with respect to any of the Liabilities, (iii) extend or renew any of the Liabilities for one or more periods (whether or not longer than the original period), alter or exchange any of the Liabilities, or release or compromise any obligation of the undersigned hereunder or any obligation of any nature of any other obligor with respect to any of the Liabilities, (iv) release its security interest in, or surrender, release or permit any substitution or exchange for, all or any part of any property securing any of the Liabilities or any obligation hereunder, or extend or renew for one or more periods (whether or not longer than the original period) or release, compromise, alter or exchange any obligations of any nature of any obligor with respect to any such property and (v) resort to the undersigned for payment of any of the Liabilities when due, whether or not the Bank shall have resorted to any property securing any of the Liabilities or any obligation hereunder or shall have proceeded against any other obligor primarily or secondarily obligated with respect to any of the Liabilities.

(b) The undersigned hereby expressly waives: (i) notice of the acceptance by the Bank of this Guaranty, (ii) notice of the existence or creation or non-payment of all or any of the Liabilities, (iii) presentment, demand, notice of dishonor and protest, and the failure by the Bank to give any other notice which might under any circumstance constitute release of a guarantor and (iv) all diligence in collection or protection of or realization upon any Liabilities or any security for or guaranty of any Liabilities.

(c) The creation or existence from time to time of additional Liabilities is hereby authorized, without notice to the undersigned, and shall in no way affect or impair the rights of the Bank or the obligations of the undersigned under this Guaranty.

(d) The Bank may from time to time assign or transfer any or all of the Liabilities or any interest therein; and, notwithstanding any such assignment or transfer or any subsequent assignment or transfer thereof, such Liabilities shall be and remain Liabilities for the purposes of this Guaranty, and each and every immediate and successive assignee or transferee of any of the Liabilities or of any interest therein shall, to the extent of the interest of such assignee or transferee in the Liabilities, be entitled to the benefits of this Guaranty to the same extent as if such assignee or transferee were the Bank.

Section 6 Expenses. The undersigned agrees to pay all expenses (including the reasonable fees and charges of outside counsel and the allocable costs of internal legal services and all disbursements of internal counsel) paid or incurred by the Bank in endeavoring to collect the Liabilities, or any part thereof, and in enforcing this Guaranty against the undersigned.

Section 7 Warranties. The undersigned warrants to the Bank that:

(a) Organization, etc. The undersigned is a corporation duly existing and in good standing under the laws of the State of Delaware; and the undersigned is duly qualified and in good standing as a foreign corporation authorized to do business in each jurisdiction where, because of the nature of its activities or properties, such qualification is required and the failure to so qualify would materially and adversely affect the undersigned's financial condition, operations, or business prospects.

(b) Authorization; No Conflict. The execution, delivery and performance of this Guaranty are within the undersigned's corporate powers, have been duly authorized by all necessary corporate action, have received all necessary governmental approval (if any shall be required), and do not and will not contravene or conflict with any provision of law applicable to the undersigned or of the charter or by-laws of the undersigned or of any agreement binding upon the undersigned.

(c) Validity and Binding Nature. This Guaranty is the legal, valid and binding obligations of the undersigned, enforceable against the undersigned in accordance with its terms, subject to applicable bankruptcy, insolvency, reorganization, moratorium and other laws of general application affecting the right of creditors and the availability of equitable remedies.

Section 8 Covenants. The undersigned agrees that it will:

(a) Notice of Default. Furnish to the Bank forthwith upon learning of the occurrence of an Event of Default (as defined in the letter agreement between the Company and the Bank dated the date hereof), or an event which if it continues uncured or unwaived will (with the giving of notice or lapse of time or both) constitute an Event of Default, written notice thereof describing the same and the steps being taken by the undersigned with respect thereto.

(b) Credit Agreement Covenants. Observe and perform each covenant of the undersigned set forth in Article V of the Credit Agreement dated as of February 1, 1993 among the undersigned, the banks named therein and Nationsbank, N.A. (Carolinas), as amended through the First Amendment thereto date as of June 30, 1995 (but without giving effect to any subsequent amendment thereto or waiver thereunder, unless consented to by the Bank, or any expiration or termination thereof), as if such covenants (and all related definitions) mutatis mutandis were set forth in full herein.

(c) Other Agreements. Not enter into any agreement containing any provision which would be violated or breached by the performance of its obligations hereunder or under any instrument or document delivered or to be delivered by it hereunder or in connection herewith.

Section 9 General. (a) No delay on the part of the Bank in the exercise of any right or remedy shall operate as a waiver thereof, and no single or partial exercise by the Bank of any right or remedy shall preclude other or further exercise thereof or the exercise of any other right or remedy; nor shall any modification or waiver of any provision of this Guaranty be binding upon the Bank except as expressly set forth in a writing duly signed and delivered on behalf of the Bank. No action of the Bank permitted hereunder shall in any way affect or impair the rights of the Bank or the obligations of the undersigned under this Guaranty. For purposes of this Guaranty, Liabilities shall include all obligations of the Company to the Bank, notwithstanding any right or power of the Company or anyone else to assert any claim or defense (other than the defense that such obligations have been paid in full) as to the invalidity or unenforceability of any such obligation, and no such claim or defense shall affect or impair the obligations of the undersigned hereunder.

(b) This Guaranty shall be binding upon the undersigned and the successors and assigns of the undersigned. All references herein to the Company and to the undersigned, respectively, shall be deemed to include any successor or successors, whether immediate or remote, to such entity.

(c) This Guaranty has been delivered at Chicago, Illinois, and shall be construed in accordance with and governed by the

laws of the State of Illinois applicable to contracts made and to be performed entirely within such State. Wherever possible each provision of this Guaranty shall be interpreted in such manner as to be effective and valid under applicable law, but if any provision of this Guaranty shall be prohibited by or invalid under such law, such provision shall be ineffective to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of this Guaranty.

(d) This Guaranty may be executed in any number of counterparts and by the different parties hereto on separate counterparts, and each such counterpart shall be deemed to be an original but all such counterparts shall together constitute one and the same Guaranty.

(e) Notwithstanding any payment made by or for the account of the undersigned pursuant to this Guaranty, the undersigned shall not be subrogated to any rights of the Bank until such time as the Bank shall have received payment of the full amount of all Liabilities and all liabilities of the undersigned hereunder.

(f) The undersigned hereby agrees that all payments made by the undersigned hereunder in respect of the Liabilities shall be made in immediately available funds and in the currency in which such Liabilities are denominated (the "Designated Currency"). The undersigned Partner agrees that:

(i) If, for the purposes of obtaining a judgment in any court, it is necessary to convert a sum due hereunder in the Designated Currency into another currency, the rate of exchange used shall be that at which in accordance with normal banking procedures the Bank could purchase the Designated Currency with such other currency on the business day preceding that on which final judgment is given.

(ii) The obligation of the undersigned in respect of any sum due from it to the Bank shall, notwithstanding any judgment in a currency other than the Designated Currency, be discharged only to the extent that on the business day following receipt by the Bank of any sum adjudged to be so due in such other currency the Bank may, in accordance with normal banking procedures, purchase the Designated Currency with such other currency; in the event that the Designated Currency so purchased is less than the sum originally due to the Bank in the Designated Currency, the undersigned, as a separate obligation and notwithstanding any such judgment, hereby indemnifies and holds harmless the Bank against such loss, and if the Designated Currency so purchased exceeds the sum originally due to the Bank in the Designated Currency, the Bank shall remit to the undersigned such excess.

(g) ANY LITIGATION BASED HEREON, OR ARISING OUT OF, UNDER OR IN CONNECTION WITH THIS GUARANTY SHALL BE BROUGHT AND MAINTAINED EXCLUSIVELY IN THE COURTS OF THE STATE OF ILLINOIS OR IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS. THE UNDERSIGNED HEREBY EXPRESSLY AND IRREVOCABLY SUBMITS TO THE JURISDICTION OF THE COURTS OF THE STATE OF ILLINOIS AND OF THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS FOR THE PURPOSE OF ANY SUCH LITIGATION AS SET FORTH ABOVE. THE UNDERSIGNED FURTHER IRREVOCABLY CONSENTS TO THE SERVICE OF PROCESS BY REGISTERED MAIL, POSTAGE PREPAID, TO THE ADDRESS SET FORTH OPPOSITE ITS SIGNATURE HERETO (OR SUCH OTHER ADDRESS AS IT SHALL HAVE SPECIFIED IN WRITING TO THE BANK AS ITS ADDRESS FOR NOTICES HEREUNDER) OR BY PERSONAL SERVICE WITHIN OR WITHOUT THE STATE OF ILLINOIS. THE UNDERSIGNED HEREBY EXPRESSLY AND IRREVOCABLY WAIVES, TO THE FULLEST EXTENT PERMITTED BY LAW, ANY OBJECTION WHICH IT MAY NOW OR HEREAFTER HAVE TO THE LAYING OF VENUE OF ANY SUCH LITIGATION BROUGHT IN ANY SUCH COURT REFERRED TO ABOVE AND ANY CLAIM THAT ANY SUCH LITIGATION HAS BEEN BROUGHT IN AN INCONVENIENT FORUM.

(h) EACH OF THE UNDERSIGNED AND (BY ACCEPTING THE BENEFITS HEREOF) THE BANK HEREBY WAIVES ANY RIGHT TO A TRIAL BY JURY IN ANY ACTION OR PROCEEDING TO ENFORCE OR DEFEND ANY RIGHTS UNDER THIS GUARANTY, ANY OTHER DOCUMENT EXECUTED IN CONNECTION HERewith AND ANY AMENDMENT, INSTRUMENT, DOCUMENT OR AGREEMENT DELIVERED OR WHICH MAY IN THE FUTURE BE DELIVERED IN CONNECTION HERewith OR THEREWITH OR ARISING FROM ANY BANKING RELATIONSHIP EXISTING IN CONNECTION WITH ANY OF THE FOREGOING, AND AGREES THAT ANY SUCH ACTION OR PROCEEDING SHALL BE TRIED BEFORE A COURT AND NOT BEFORE A JURY.

IN WITNESS WHEREOF, this Guaranty has been duly executed and delivered as of the day and year first above written.

TRIMAS CORPORATION

By: /S/ Peter C. DeChants
Title: Vice President and Treasurer

Address:

TRIMAS CORPORATION AND SUBSIDIARIES
 COMPUTATION OF EARNINGS PER COMMON SHARE
 (In Thousands, Except Per Share Amounts)

	Nine Months Ended September 30,		Three Months Ended September 30,	
	1996	1995	1996	1995
Primary:				
Net income	\$46,390	\$43,220	\$14,440	\$13,220
Weighted average common shares outstanding	36,644	36,644	36,644	36,644
Dilution of stock options	327	351	333	354
Weighted average common and common equivalent shares outstanding after assumed exercise of options	36,971	36,995	36,977	36,998
Primary earnings per common share	\$1.25	\$1.17	\$.39	\$.36
Fully diluted:				
Net income	\$46,390	\$43,220	\$14,440	\$13,220
Add after tax convertible debenture related expenses	2,760	2,760	920	920
Net income as adjusted	\$49,150	\$45,980	\$15,360	\$14,140
Weighted average common shares outstanding	36,644	36,644	36,644	36,644
Dilution of stock options	345	351	345	353
Addition from assumed conversion of convertible debentures	5,083	5,083	5,083	5,083
Weighted average common and common equivalent shares outstanding on a fully diluted basis	42,072	42,078	42,072	42,080
Fully diluted earnings per common share	\$1.17	\$1.09	\$.37	\$.34

TRIMAS CORPORATION AND SUBSIDIARIES
 COMPUTATION OF RATIOS OF EARNINGS TO FIXED CHARGES
 (Dollar Amounts in Thousands)

	Nine Months Ended September 30,		Three Months Ended September 30,	
	1996	1995	1996	1995
Earnings:				
Income before income taxes	\$76,050	\$71,200	\$23,670	\$21,610
Fixed charges	8,970	11,570	2,900	3,620
Earnings before fixed charges	\$85,020	\$82,770	\$26,570	\$25,230
Fixed Charges:				
Interest	\$8,360	\$10,950	\$2,690	\$3,410
Portion of rental expense	700	680	230	230
Fixed charges	\$9,060	\$11,630	\$2,920	\$3,640
Ratios of earnings to fixed charges	9.4	7.1	9.1	6.9

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM TRIMAS CORPORATION'S FORM 10-Q AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

9-MOS	DEC-31-1996	
	SEP-30-1996	
		109,330,000
		0
		83,270,000
		1,810,000
		87,150,000
		280,640,000
		308,940,000
		129,260,000
		672,300,000
70,640,000		183,550,000
		0
		0
		370,000
		378,410,000
672,300,000		
		457,520,000
		457,520,000
		308,810,000
		308,810,000
		0
		0
		8,150,000
		76,050,000
		29,660,000
46,390,000		0
		0
		0
		46,390,000
		1.25
		1.17